

**LIQUOR TRADING ACCOUNT**

CATEGORY	Sales Ratio%	Category GP%	Sales Barrelge	Revalued Opening Stk	Purchases	Credits	Closing Stock	Sales at Cost Price	Bar Sales at Cost Price	Days Stock
SPIRITS	14.9	70.7		1497.22	547.58	23.37	1585.06	436.32	450.89	51
FORTIFIED WINE	1.1	79.9		150.17	1.58		120.15	31.60	30.97	53
TABLE WINE	13.3	67.1		1398.39	177.01	11.10	1173.51	390.80	390.80	42
CASK BEER	5.5	64.0		292.62	159.39		289.18	162.83	162.83	25
KEG BEER	14.2	65.6		670.17	1450.53	50.05	1654.90	415.75	415.75	56
PACKAGED BEER	29.3	51.7		2977.83	1115.37	30.42	3203.23	859.55	858.18	52
CIDER	8.7	61.5		545.52	246.36		536.26	255.62	256.37	29
MINERALS	7.0	73.1		870.63	108.48	11.28	762.49	205.36	205.36	52
POSTMIX	3.9	82.6		495.51	127.62		507.28	115.85	115.85	61
TOBACCO	0.6	7.5		29.34	65.00		76.76	17.58	17.58	61
CRISPS, NUTS, SNACKS	1.3	51.8		53.58	17.84		33.73	37.68	37.68	13
SUNDRIES	0.2	LOSS			5.75			5.75	5.75	
CONTAINER DEPOSITS	0.0			73.76	215.68	39.00	250.52	-0.07		
	100.0		9.35	9054.74	4238.19	165.22	10193.07	2934.63	2948.02	49

**BAR RESULTS**

BAR	Takings Incl. VAT	Takings Excl. VAT	Gross Profit	Est GP %	Actual GP %	Sales Barrelage	Surplus	Shortage	%age +/-	Allowances Incl VAT
LOUNGE/RESIDENTS BAR	5751.25	4894.68	3276.86	67.3	66.9	6.16		66.51	-1.2	-76.81
CHARLIE'S RESTAURANT	4225.23	3595.94	2293.83	63.3	63.8	3.05	54.62		1.3	32.55
NIGHT PORTER	95.30	81.11	53.03	46.8	65.4	0.14	33.25		34.9	
							87.87	66.51	0.2	-44.26
CELLAR DIFFERENCES			13.39			0.00	59.51			
FINAL TOTALS	10071.78	8571.73	5637.10	65.5	65.8	9.35	147.38	66.51		
							66.51			
							80.87		0.8% OF SALES	

**SAMPLE REPORT ONLY**

This area can be used to add any comments you may have about the stock result.

In the case of multi-bar houses, you can make separate comments on both the Trading Account and each bar.

**YEAR TO DATE FROM 02/02/93**

TAKINGS Incl VAT	10071.78	
TAKINGS Excl VAT	8571.73	
GROSS PROFIT	5637.10	65.8%
RESULT SURPLUS	80.87	0.8%